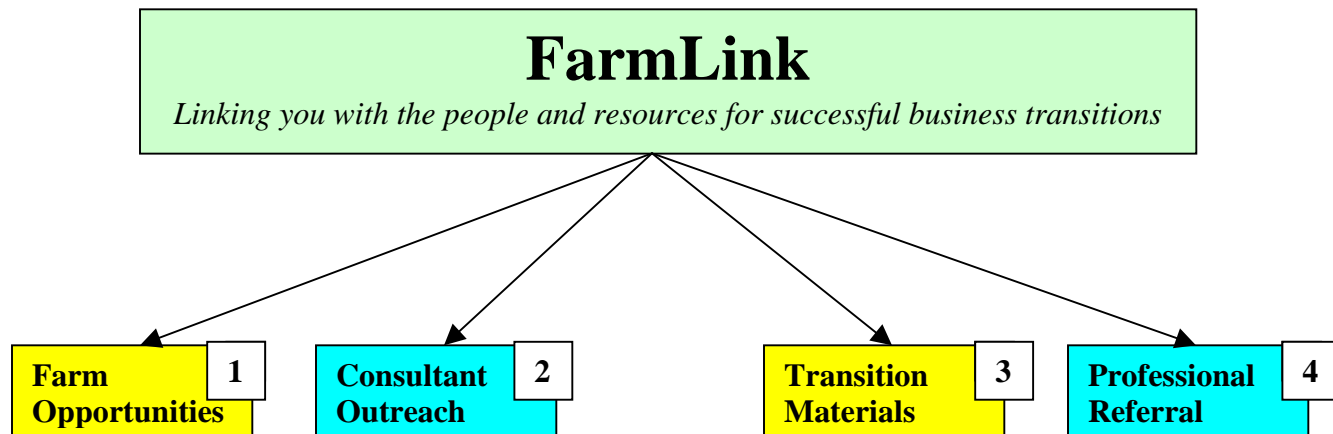


FarmLink Mission: *The NY FarmLink program will improve the process and effectiveness of farm transfers by providing farmers with essential networking, consulting, and educational support.*



1 Farm Opportunities: A listing of farming opportunities in New York State and those seeking opportunities.

Owners

Want to transfer your farm?
Looking to give a new farmer a chance?
Looking for a business partner?

Seekers

Want to buy or work into a farm?
Looking for management experience?
Looking for a business partner?

2 Consultant Outreach: Our consultants can help get the process started and help arrange your personal business transfer team.

Cornell Cooperative Extension

Farm business management
Financial analysis
Production technology

FarmNet Consultants

Personal and family consultants
Contract and conflict mediation
Financial consultation

3 Business Transition Materials: Cornell University publications and research into the various methods of business transition. The materials are tailored to help with specific business situations.

Beginning Farmers: Business plans, resumes, loan applications, and experience opportunities.

Growing Farmers: Joint ventures, partnerships, business agreements, profit sharing, and more.

Retiring Farmers: Retirement planning, selling assets, tax questions, estate planning.

Transferring Farms: Sample legal contracts & business agreements, explaining options.

Unique Situations: Have our staff help research the possibilities!

4 Professional Referrals: An important part of arranging your business transition team! A database of trusted individuals to help you with specific needs.

For example: Lawyers, bankers, estate planners, insurance agents, financial advisors, and government agencies that work specifically with the agricultural sector.

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